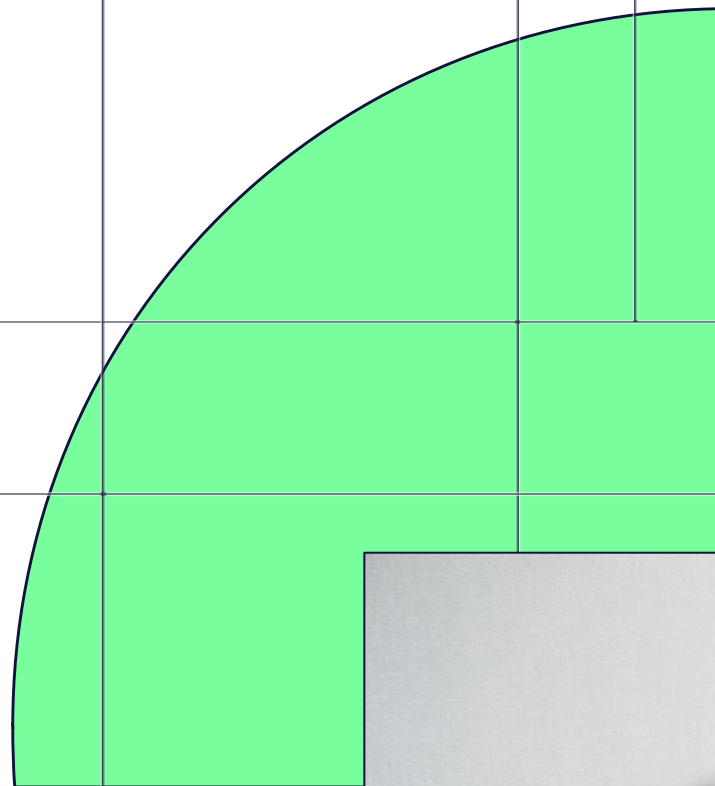




# Interim presentation **SECOND** quarter 2026

19 AUGUST 2026

Per Gunnar Tronsli, CEO  
Steffen Garder, CFO





# Our vision

We are leading the way and building the society of tomorrow





# Our ambition

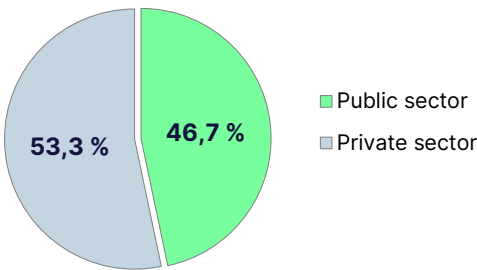
We will be the most credible consultancy with the most satisfied employees and clients

# Bouvet – We are leading the way and building the society of tomorrow

## Largest business sectors\*

- 1. Oil, gas and renewables
- 2. Power supply
- 3. Public admin and defence
- 4. Service industry

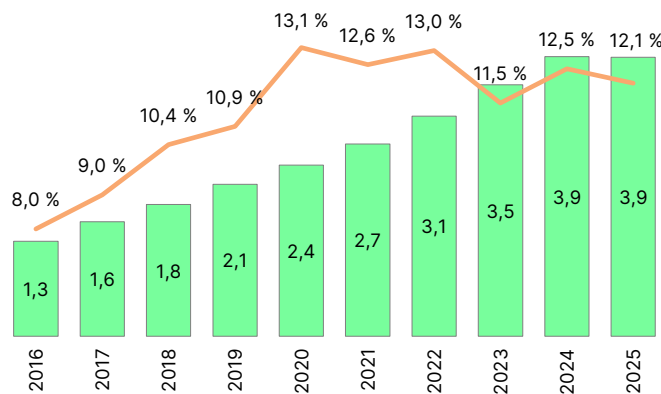
## Split public and private customers\*



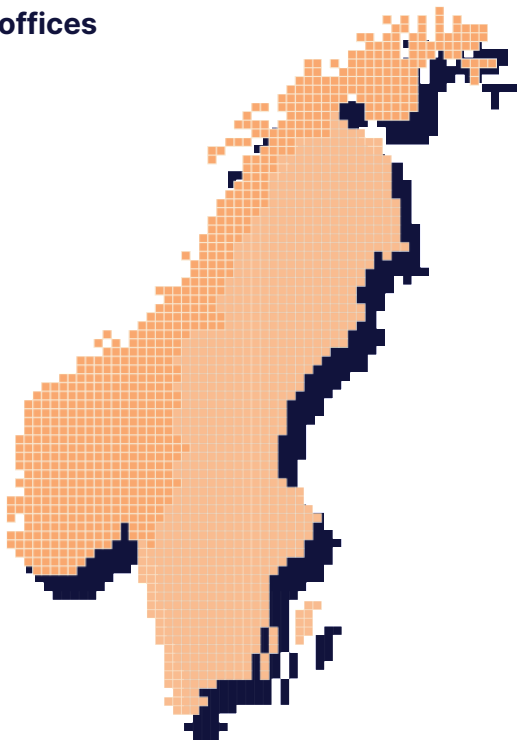
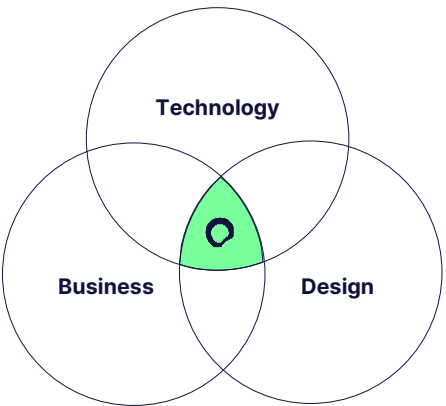
## Presence\*

2 countries  
7 regions  
15 offices

## Revenue NOKbn & EBIT%



## Services



\* All figures and comments are full year 2025

# Agenda

1. Highlights & Key figures
2. Operational review
3. Financial review
4. Outlook
5. Q&A



Per Gunnar Tronsli  
**CEO**



Steffen Garder  
**CFO**



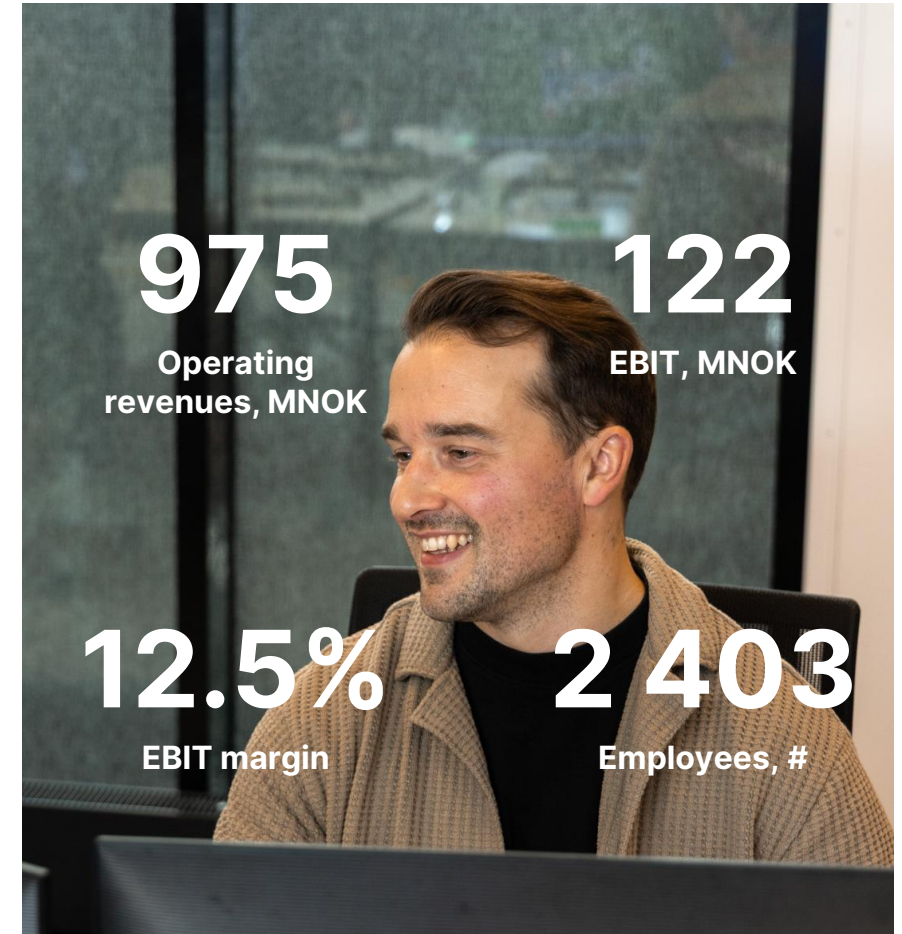
# Highlights & Key figures in the quarter

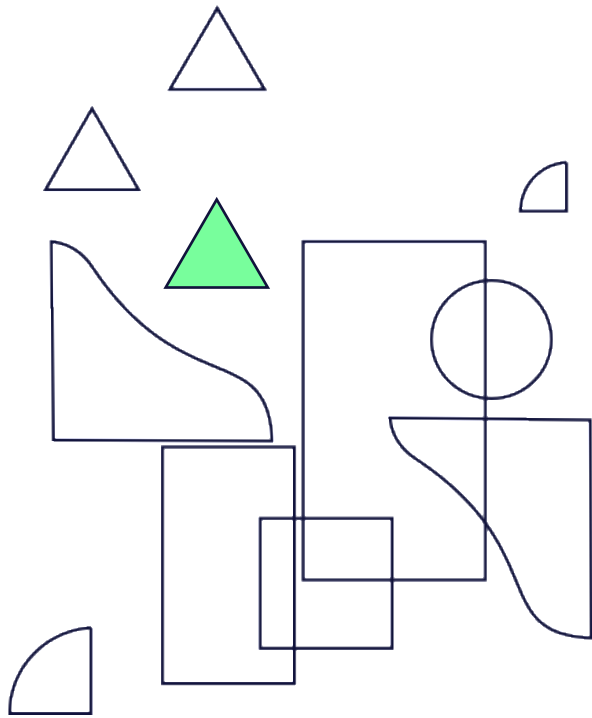
## Highlights

- New agreements with the Norwegian Mapping Authority and Barentswatch
- Expansion through new offices in Ålesund and Kongsberg

## Key figures

- Operating revenues NOK 975.0 million (968.7)
- EBIT NOK 122.3 million (123.2)
- EBIT margin 12.5% (12.7)
- No. employees 2 403, up by 66 from Q2'25





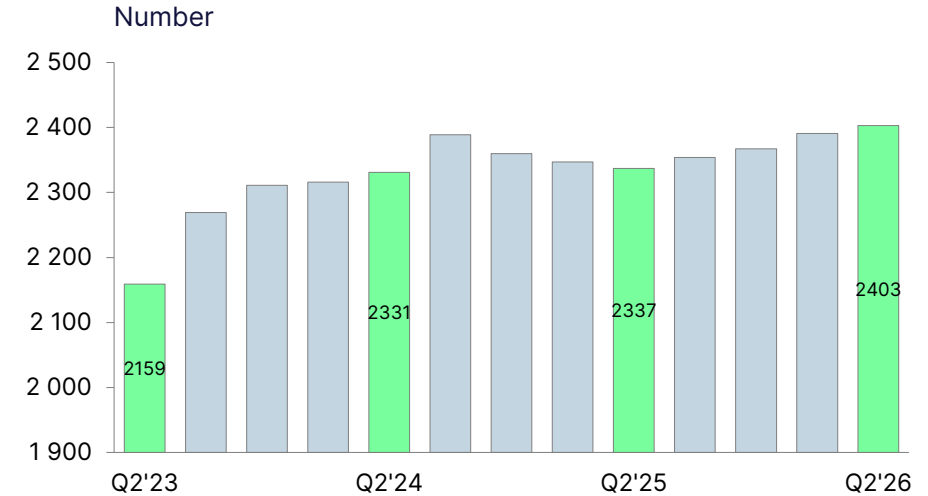
# OPERATIONAL REVIEW

# People and organisation

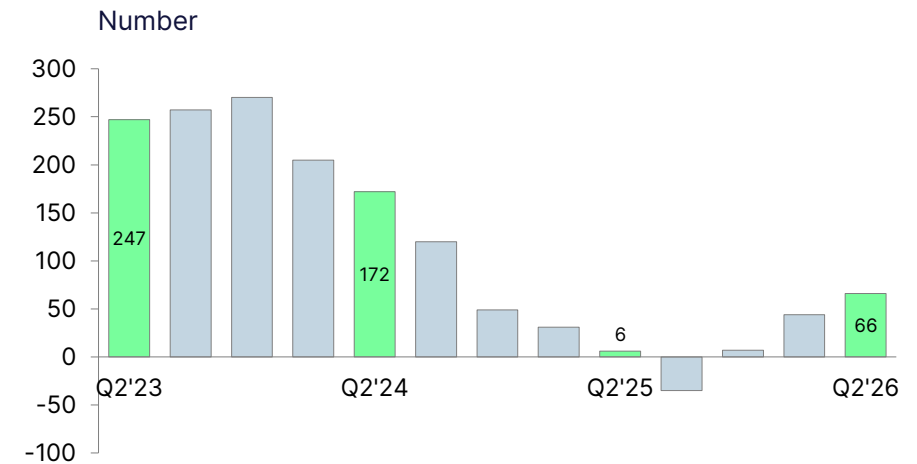
## 2 403 employees at the end of the quarter

- Up 12 from Q1'26
- 66 more employees (y-o-y)
- Average number of employees up by 2.5 per cent from Q2'25

Number of employees end of quarter



Growth (y-o-y) in number of employees





# Business sectors

## Four largest sectors

### 1. Oil, gas and renewables

- Increased by 7.8 per cent (y-o-y)
- Represents 41.2 per cent of total revenues in Q2'26

### 2. Public admin and defence

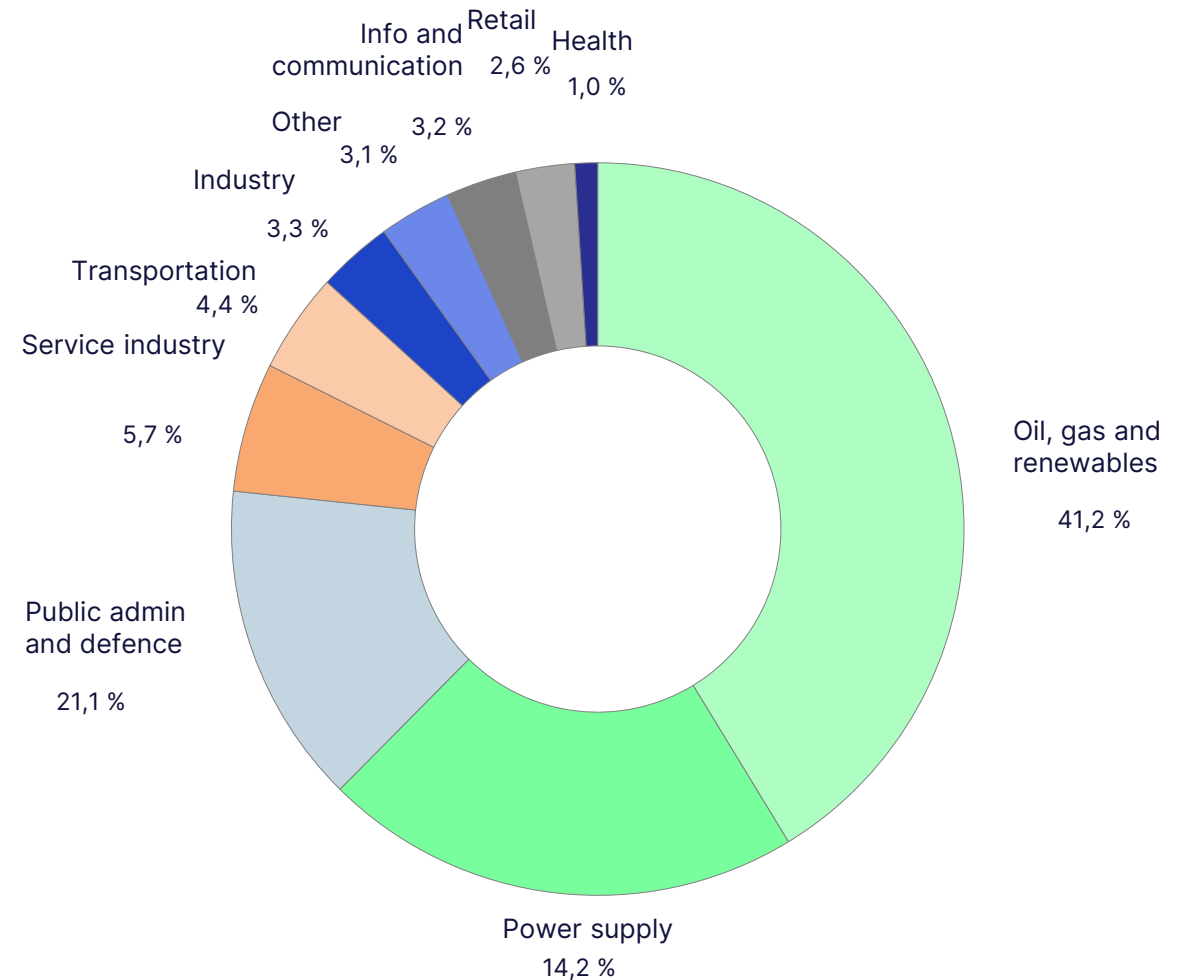
- Increased by 12.6 per cent (y-o-y)
- Represents 21.1 per cent of total revenues in Q2'26

### 3. Power supply

- Decreased by 25.0 per cent (y-o-y)
- Represents 14.2 per cent of total revenues in Q2'26

### 4. Service industry

- Increased by 21.0 per cent (y-o-y)
- Represents 5.7 per cent of total revenues in Q2'26

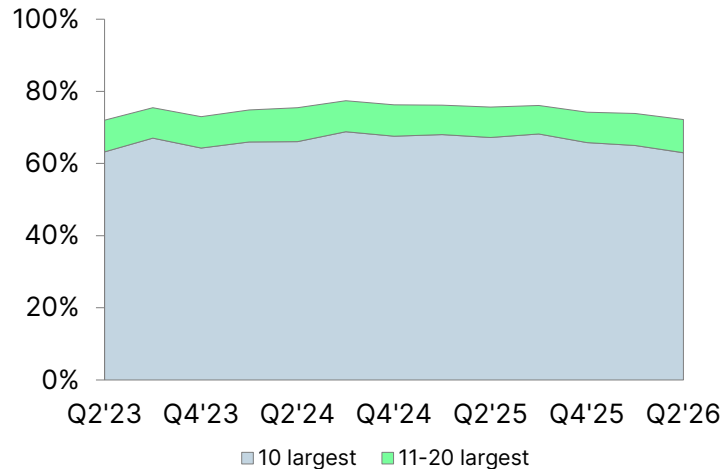


# Customer mix

## Customer portfolio

- The 10 largest customers represent 63.0 per cent of total revenues – down from 67.2 per cent in Q2'25
- The 20 largest customers represent 72.3 per cent of total revenues – down from 75.6 per cent in Q2'25

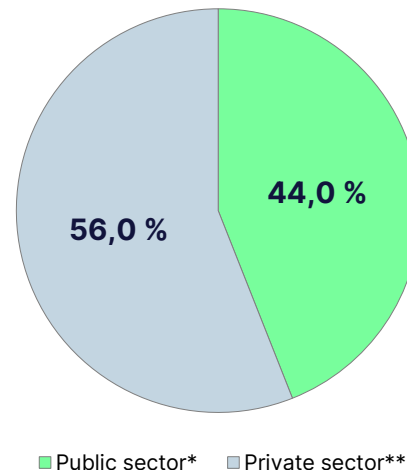
## Largest customers share of revenues per centage



## Split public and private customers

- Public sector\* accounted for 44.0 per cent of total revenue – down from 47.0 per cent in Q2'25
- Private sector\*\* accounted for 56.0 per cent of total revenue – up from 53.0 per cent in Q2'25

## Revenue public/private Q2 2026



\* Revenue from customer 100% public owned  
 \*\* Revenue from customer wholly or partially private owned

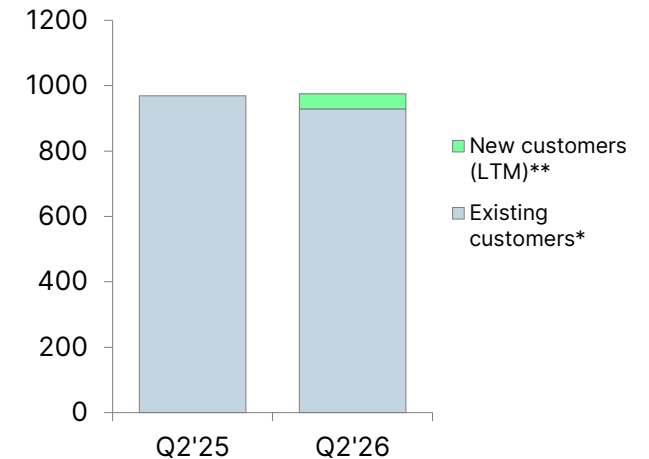
## Existing customers\*

- Accounted for 95.3 per cent of revenues in Q2'26

## New customers\*\*

- Customers won over the past year generated revenues of NOK 45.9 million in Q2'26

## Revenue customer split MNOK



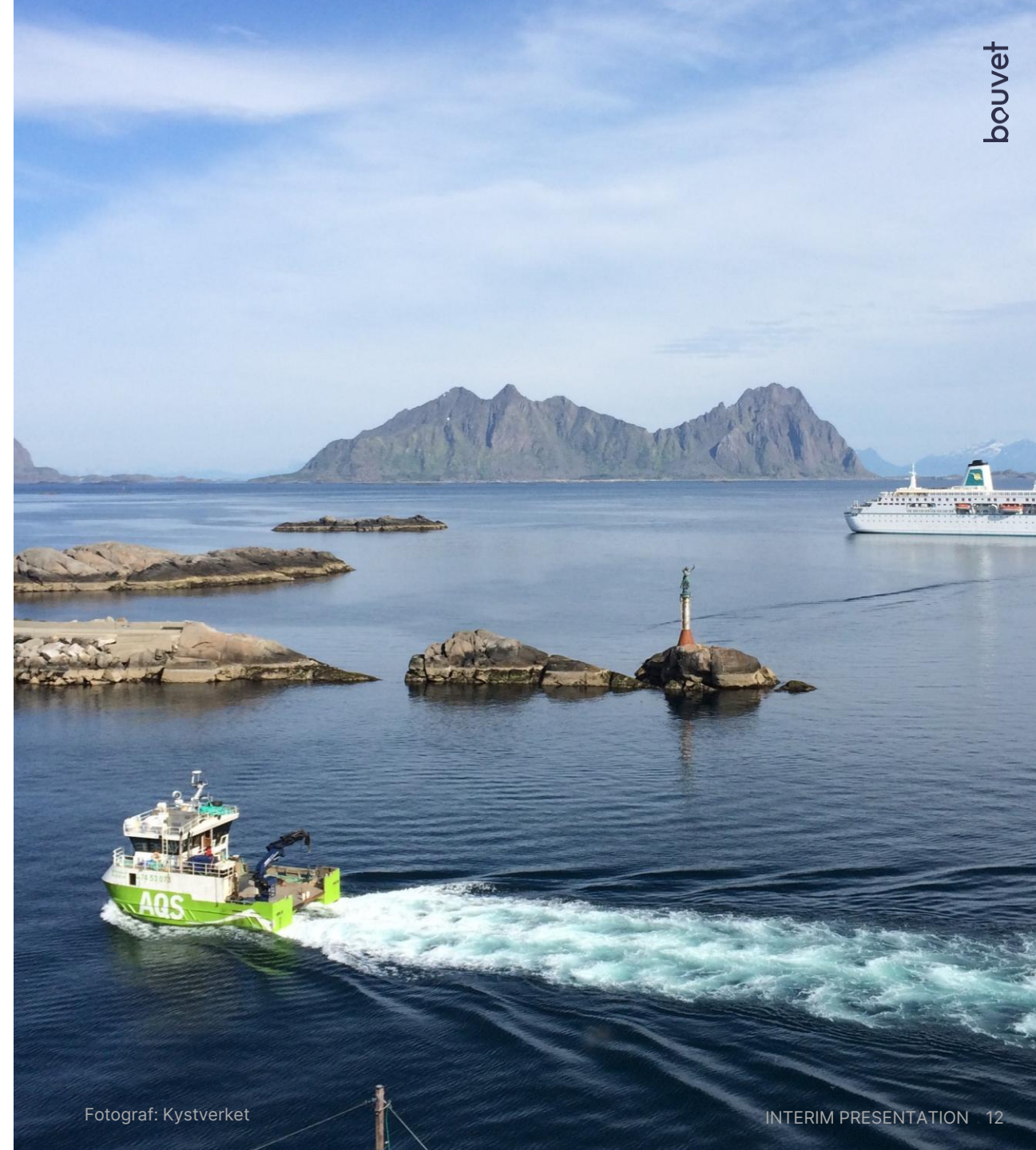
\* Existing customers defined as customers that were invoiced in the corresponding quarter last year  
 \*\* New customers defined as customers won since end of corresponding quarter last year

# Norwegian Mapping Authority

- The Norwegian Mapping Authority has national responsibility for geographical information, operates the national property register and registers real estate and shares in housing cooperatives
- Awarded a new framework agreement with a duration of up to eight years
- Bouvet was selected as one of two co-suppliers
- Bouvet will assist with the development, maintenance and modernisation of some of Norway's most important shared digital solutions
- Bouvet will provide services focused on system development, advisory, product development and major transformation and renewal initiatives

# Barentswatch

- Barentswatch is a public joint initiative under the Norwegian Coastal Administration which uses data sharing and inter-agency coordination to develop user-friendly services and systems relating to the sea and coast
- Bouvet has been awarded a long-term contract for the further development of Barentswatch
- Bouvet has assisted the Norwegian Coastal Administration with the development of Barentswatch since the initiative was launched in 2012
- Under the agreement, Bouvet will deliver its full range of services and will work closely with the Norwegian Coastal Administration's local offices





# 30 years on the road with Viking

- Viking was founded in 1956 with a clear and specific purpose: to help motorists in distress
- Today, Viking is much more than just a breakdown service. It is a digital hub within a vast ecosystem of organisations that provide mobility, safety and assistance
- Viking handles 1.6 million enquiries and 500,000 assistance calls annually, with 97 per cent customer satisfaction
- This year marks the 30<sup>th</sup> anniversary of Bouvet's client relationship with Viking, which spans the full breadth of the group's service offering
- We are grateful and proud to have contributed to Viking's growth over so many years and look forward to working together for many more





# New offices in Ålesund and Kongsberg

- Strategically important locations for Bouvet
- Brings the company closer to leading companies and key clients
- Home to some of Norway's most dynamic technology environments, with leading organisations operating in defence, industry, maritime technology, seafood, and advanced digital solutions
- The aim is to create new opportunities for Bouvet and secure a steady inflow of interesting assignments for staff

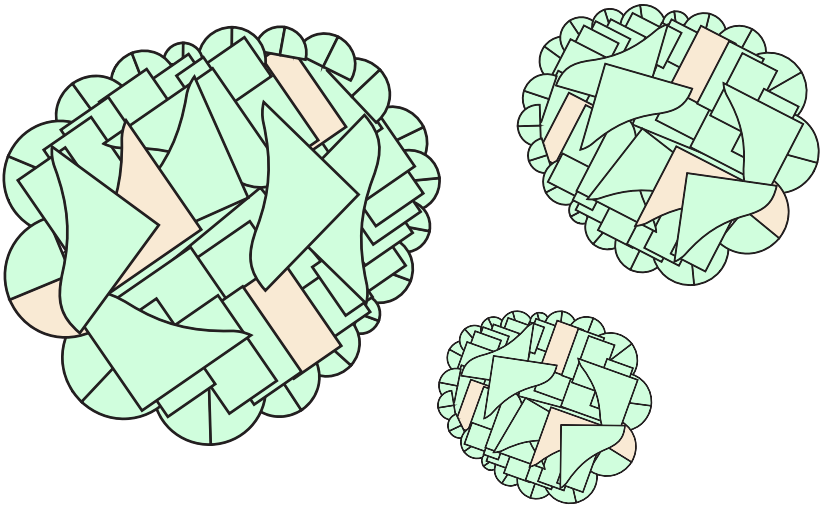








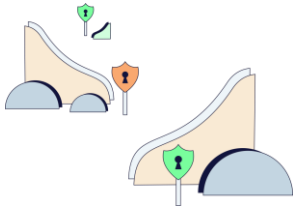
# Documenting the quality of key processes through company certifications



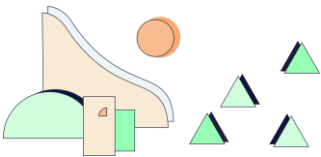
**ISO/IEC 42001:2023**  
Artificial Intelligence



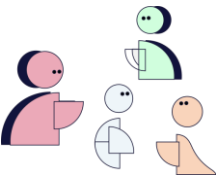
**ISO/IEC 27001:2023**  
Information security



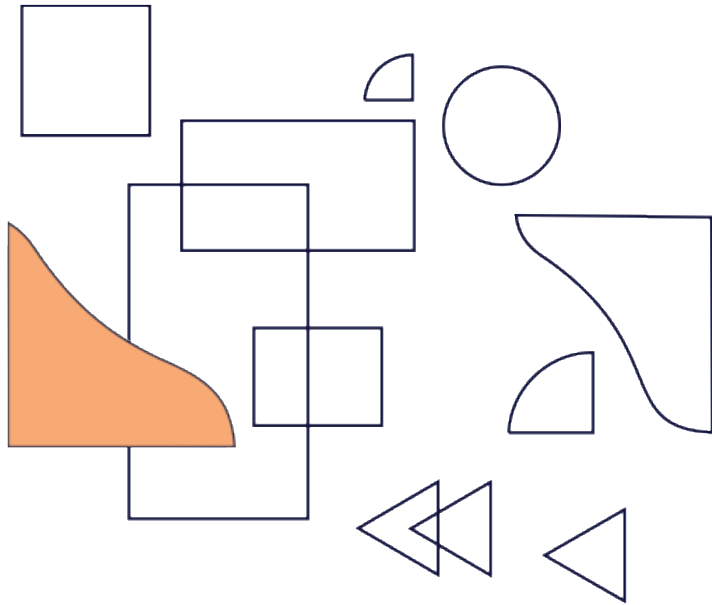
**ISO 9001:2015**  
Quality management



**ISO 14001:2015**  
Environmental management



**NS-ISO/IEC 45001:2023**  
Occupational health and safety



# FINANCIAL REVIEW

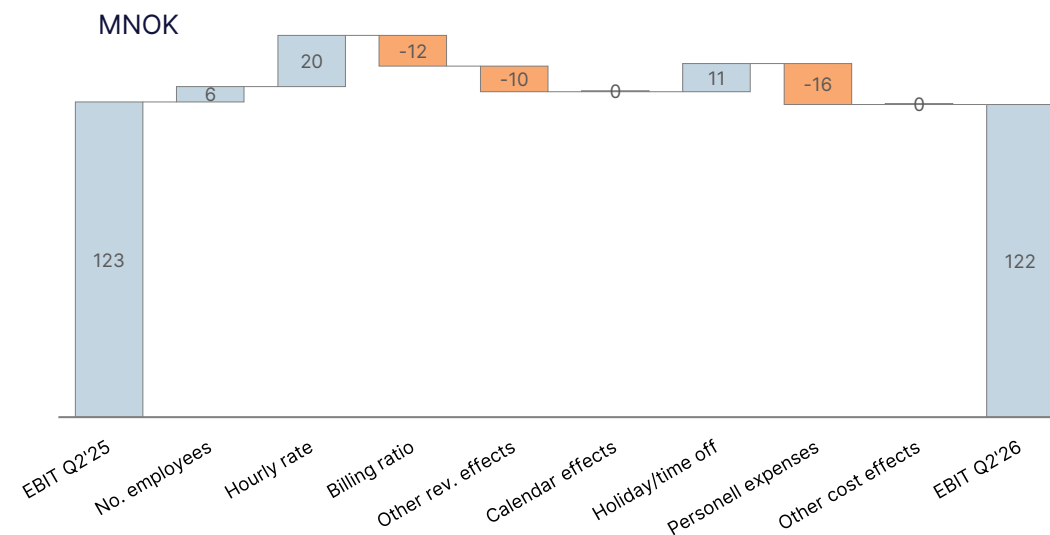


# Financial highlights Q2

- Net operating revenues NOK 975.0 million (968.7), up 0.6 per cent
- EBIT NOK 122.3 million (123.2)
- EBIT margin 12.5 per cent (12.7)
- Profit for the period NOK 92.9 million (95.7)
- Average number of employees – increased 2.5 per cent
- Hourly rate – increased 2.3 per cent
- Billing ratio – decreased 0.9 percentage points
- Reduction in holiday absences and time off in lieu

|                       |      | Q2 2026 | Q2 2025 | Change | %     |
|-----------------------|------|---------|---------|--------|-------|
| Operating revenue     | MNOK | 975.0   | 968.7   | 6.3    | 0.6%  |
| EBIT                  | MNOK | 122.3   | 123.2   | -0.9   | -0.8% |
| EBIT margin           | %    | 12.5%   | 12.7%   | -0.2pp | -     |
| Profit for the period | MNOK | 92.9    | 95.7    | -2.8   | -3.0% |
| EPS (fully diluted)   | NOK  | 0.90    | 0.92    | -0.02  | -2.7% |
| Employees (avg.)      | #    | 2 399   | 2 341   | 58     | 2.5%  |
| Workdays              | #    | 59      | 59      | 0      | 0.0%  |

## Analysis on changes in EBIT (q-o-q)

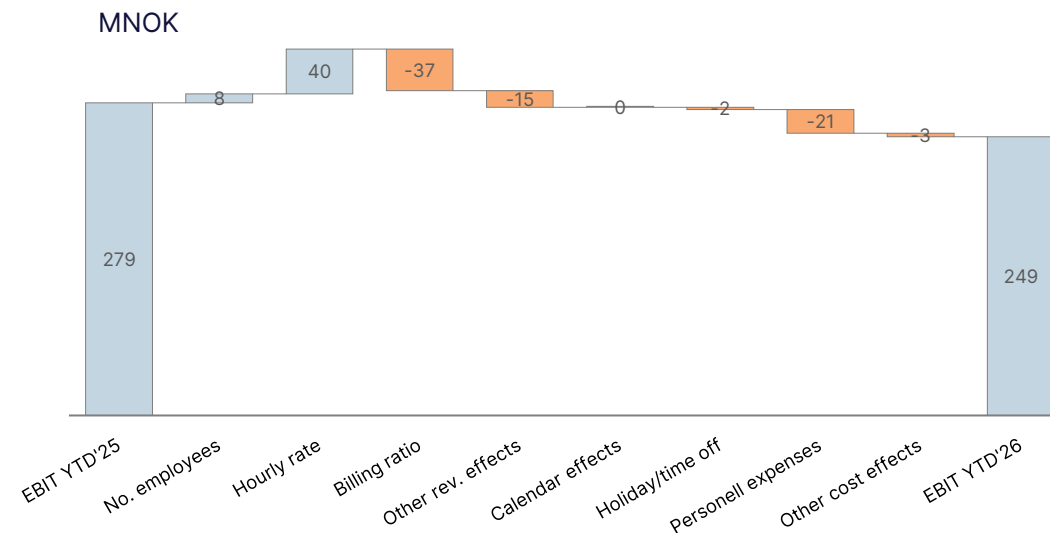


# Financial highlights YTD

- Net operating revenues NOK 2 012.0 million (2 043.4), down 1.5 per cent
- EBIT NOK 249.3 million (278.5)
- EBIT margin 12.4 per cent (13.6)
- Profit for the period NOK 190.1 million (216.7)
- Average number of employees – increased 1.9 per cent
- Hourly rate –increased 2.2 per cent
- Billing ratio - decreased 1.4 percentage points

|                       |      | YTD<br>2026 | YTD<br>2025 | Change | %      |
|-----------------------|------|-------------|-------------|--------|--------|
| Operating revenue     | MNOK | 2 012.0     | 2 043.4     | -31.4  | -1.5%  |
| EBIT                  | MNOK | 249.3       | 278.5       | -29.1  | -10.5% |
| EBIT margin           | %    | 12.4%       | 13.6%       | -1.2pp | -      |
| Profit for the period | MNOK | 190.1       | 216.7       | -26.6  | -12.3% |
| EPS (fully diluted)   | NOK  | 1.83        | 2.08        | -0.25  | -12.1% |
| Employees (avg.)      | #    | 2 391       | 2 347       | 44     | 1.9%   |
| Workdays              | #    | 122         | 122         | 0      | 0.0%   |

## Analysis on changes in EBIT (y-o-y)



# Revenue and EBIT development

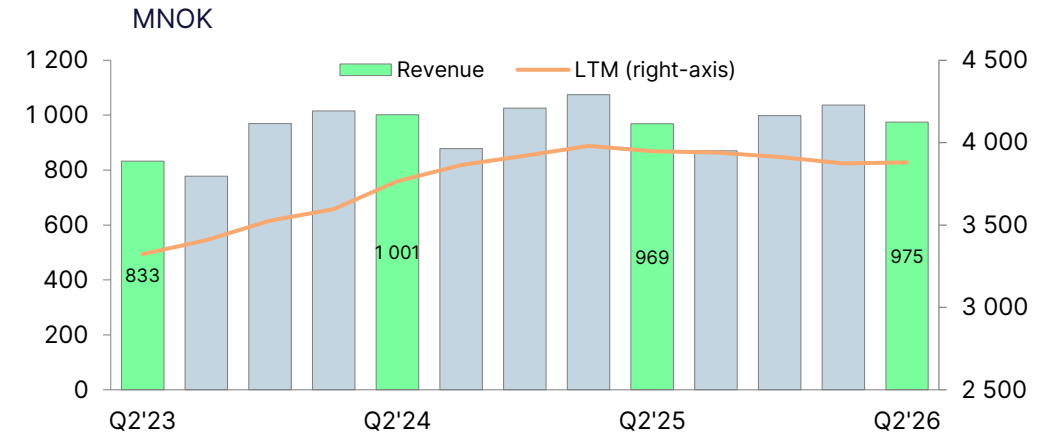
## Revenues increased by NOK 6.3 million y-o-y

- Revenues from own consultants increased by 3.8 per cent to NOK 907.5 million
- Revenues from sub-contracted consultants decreased by 31.3 per cent to NOK 53.8 million
- Other revenues decreased to NOK 13.6 million (15.9)

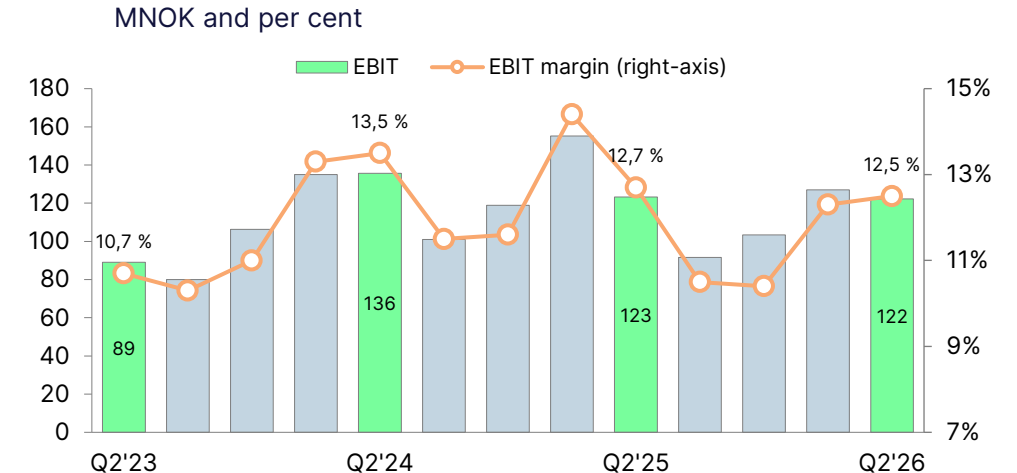
## EBIT decreased by NOK 0.9 million y-o-y

- Operating expenses increased by 0.9 per cent y-o-y
- Cost of sales decreased by 31.5 per cent
- Personnel costs increased by 4.8 per cent
  - General growth in pay rate 3.9 per cent y-o-y

### Revenue and LTM-revenue



### EBIT and EBIT margin





# Cash flow

## Cash flow from operations

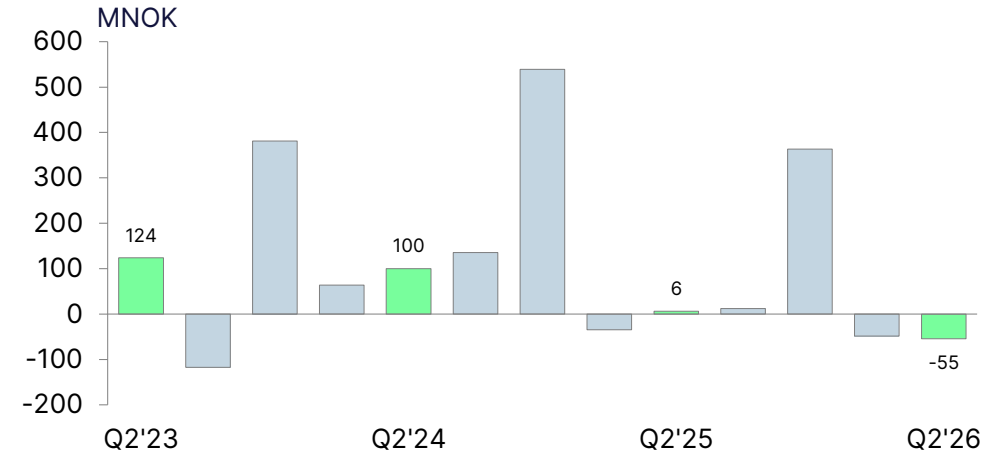
- NOK -54.6 million compared to NOK 6.1 million in Q2'25
  - Employees' payroll tax withholdings now paid monthly to the Norwegian Tax Administration
- NOK 272.4 million over the last 12 months

## Other cash flow

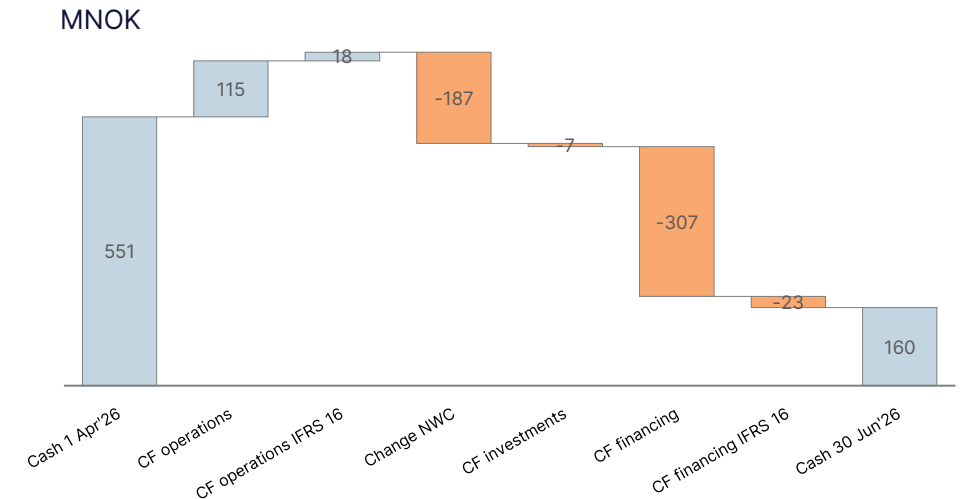
- Cash flow from investing activities NOK -6.4 million compared to NOK -5.3 million in Q2'25
- Cash flow from financing activities NOK -330.5 million compared to NOK -358.5 million in Q2'25
  - Paid dividend NOK 307.1 million to external shareholders

**Cash and cash equivalents NOK 159.7 million**

## Cash flow from operations



## Analysis on changes in cash flow



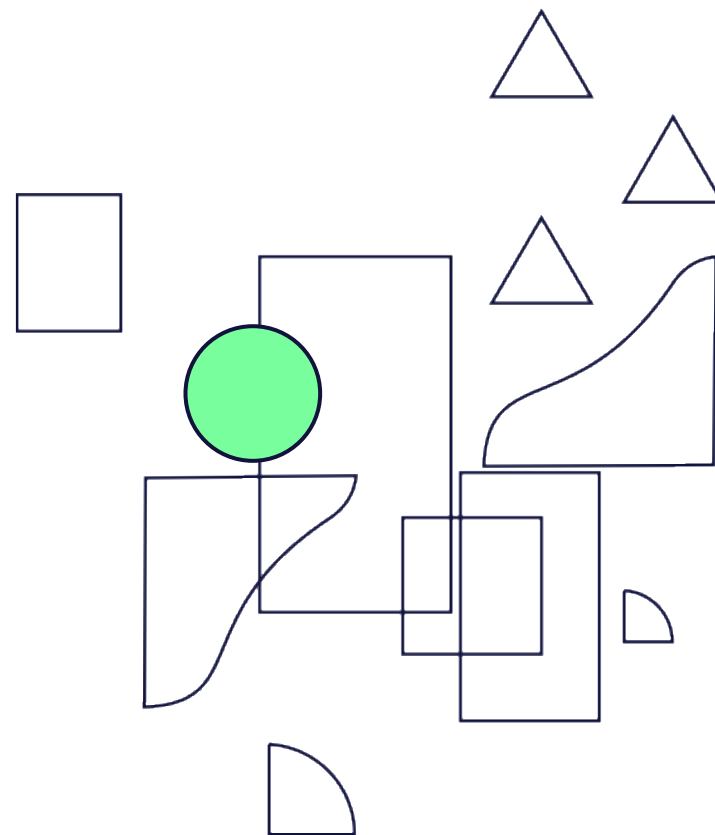
# Balance sheet

## Strong financial position

- No drawings under established credit facilities as per end of Q2'26
- No interest-bearing debt
- Equity ratio 19.1 per cent compared to 18.7 per cent in Q2'25
- Liquidity ratio 1.08 equal to Q2'25

| MNOK                       | 30.06.2026     | 30.06.2025     |
|----------------------------|----------------|----------------|
| Non-current assets         | 447.6          | 505.5          |
| Current assets             | 962.0          | 1 164.0        |
| <b>Total assets</b>        | <b>1 409.6</b> | <b>1 669.5</b> |
| Equity                     | 268.8          | 311.9          |
| Long-term debt             | 247.4          | 283.6          |
| Short-term debt            | 893.5          | 1 074.0        |
| <b>Equity ratio (%)</b>    | <b>19.1%</b>   | <b>18.7%</b>   |
| <b>Liquidity ratio (#)</b> | <b>1.08</b>    | <b>1.08</b>    |

# OUTLOOK



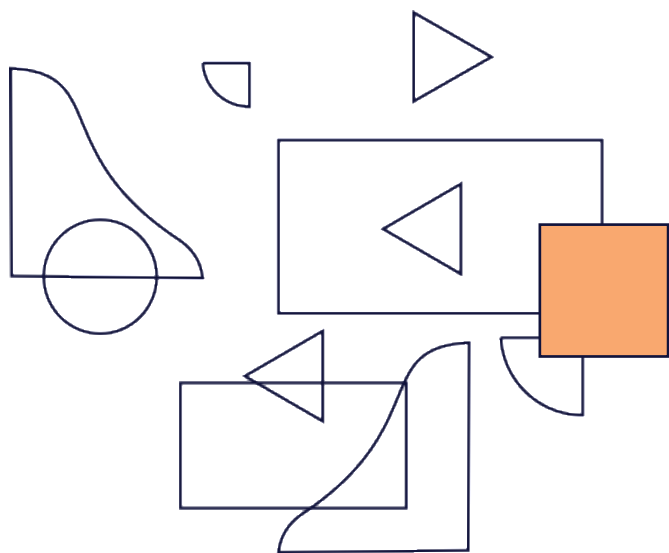


# Outlook summary

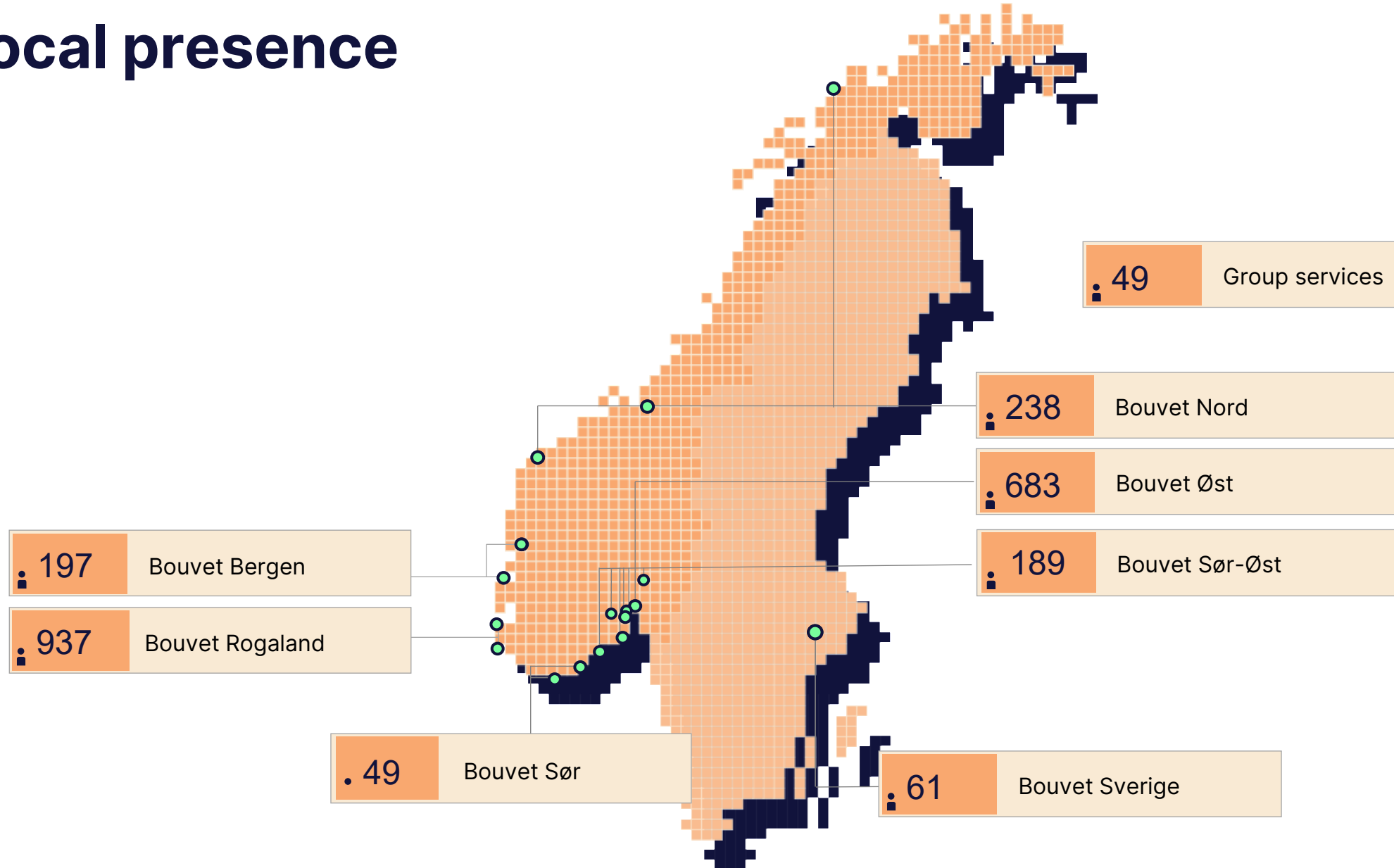
- Increased activity and more inquiries
- Continuously increasing demand for AI
- Strong focus on business value, delivery quality and security at all levels
- Focus on developing competence and services in line with market needs
- Continued strong competition
- Improved access to expertise



# APPENDIX



# Local presence



# Shareholders as of 17.08.2026

| Shareholders                                                | Number of shares  | % of total     |
|-------------------------------------------------------------|-------------------|----------------|
| FOLKETRYGDFONDET                                            | 6 494 885         | 6,26 %         |
| VERDIPAPIRFOND ODIN NORDEN                                  | 5 807 586         | 5,59 %         |
| STENSHAGEN INVEST AS                                        | 5 366 990         | 5,17 %         |
| VERDIPAPIRFONDET FIRST VERITAS                              | 3 775 000         | 3,64 %         |
| J.P. Morgan SE (nominee acc.)                               | 3 571 062         | 3,44 %         |
| VERDIPAPIRFONDET HOLBERG NORGE                              | 3 436 703         | 3,31 %         |
| SALT VALUE AS                                               | 3 280 784         | 3,16 %         |
| SVERRE FINN HURUM                                           | 2 965 610         | 2,86 %         |
| VARNER KAPITAL AS                                           | 2 754 196         | 2,65 %         |
| MP PENSJON PK                                               | 2 650 820         | 2,55 %         |
| Landkreditt Utbytte                                         | 1 724 818         | 1,66 %         |
| MUSTAD INDUSTRIER AS                                        | 1 700 000         | 1,64 %         |
| BOUVET ASA                                                  | 1 437 585         | 1,38 %         |
| The Northern Trust Comp, London Br (nominee acc.)           | 1 436 199         | 1,38 %         |
| VERDIPAPIRFONDET HEIMDAL UTBYTTE                            | 1 350 000         | 1,30 %         |
| Skandinaviska Enskilda Banken AB (nominee acc.)             | 1 315 000         | 1,27 %         |
| J.P. Morgan SE (nominee acc.)                               | 1 314 373         | 1,27 %         |
| VERDIPAPIRFONDET KLP AKSJENORGE IN                          | 1 205 704         | 1,16 %         |
| Morgan Stanley & Co. Int. Plc. (nominee acc.)               | 1 124 229         | 1,08 %         |
| VEVLEN KAPITAL AS                                           | 1 013 020         | 0,98 %         |
| <b>Number of shares held by the 20 largest shareholders</b> | <b>53 724 564</b> | <b>51,76 %</b> |



# Working days per month / year

|              | 2026       | 2025       | 2024       | 2023       | 2022       | 2021       |
|--------------|------------|------------|------------|------------|------------|------------|
| Jan          | 21         | 22         | 22         | 22         | 21         | 20         |
| Feb          | 20         | 20         | 21         | 20         | 20         | 20         |
| Mar          | 22         | 21         | 19         | 23         | 23         | 23         |
| Apr          | 19         | 19         | 21         | 17         | 18         | 19         |
| May          | 18         | 20         | 19         | 19         | 20         | 18         |
| Jun          | 22         | 20         | 20         | 22         | 21         | 22         |
| Jul          | 23         | 23         | 23         | 21         | 21         | 22         |
| Aug          | 21         | 21         | 22         | 23         | 23         | 22         |
| Sep          | 22         | 22         | 21         | 21         | 22         | 22         |
| Oct          | 22         | 23         | 23         | 22         | 21         | 21         |
| Nov          | 21         | 20         | 21         | 22         | 22         | 22         |
| Dec          | 20         | 19         | 18         | 19         | 21         | 21         |
| <b>Total</b> | <b>251</b> | <b>250</b> | <b>250</b> | <b>251</b> | <b>253</b> | <b>252</b> |

# Financial calendar

## Financial year 2026

- 04.11.2026 Quarterly Report Q3

